



EUROPEAN
PRIVATE BANKERS



PRESS RELEASE

KBL *epb* expands UK footprint with acquisition of Hampton Dean

- *Brown Shipley, member of KBL European Private Bankers, acquires UK-based full-service financial planning firm*
- *Luxembourg-headquartered group reviewing further acquisition opportunities in core markets*

Luxembourg & London; July 2, 2015: KBL European Private Bankers (KBL *epb*), headquartered in Luxembourg and operating in 50 cities in Europe, announced today that its UK affiliate, Brown Shipley, has acquired Hampton Dean, a chartered independent firm of financial planners, also based in the UK.

This acquisition will further strengthen the operations of Brown Shipley, particularly in the area of wealth planning, and expand its UK footprint to six cities, including a new office in Nottingham.

Hampton Dean has an especially strong reputation in the UK medical sector, as an advisor to medical professionals. This adds a new area of expertise to Brown Shipley, as well as potential skills transfer opportunities for the wider group.

This transaction follows KBL *epb*'s successful acquisition of the operations of UBS Belgium in late 2014, and reflects the Luxembourg-headquartered group's strategy to achieve long-term growth through organic, semi-organic and external initiatives.

"This acquisition is fully in line with our vision to be recognized as a trusted partner and leading private bank everywhere we operate," said Yves Stein, Group CEO, KBL *epb*. "At a time when the private banking industry is consolidating, we are extremely pleased to be able to expand our presence in the UK market – further enhancing the already very positive outlook for Brown Shipley."

"With the full support of our shareholder," he said, "KBL *epb* continues to actively review additional acquisition opportunities in our core markets, and will seize them when conditions are right."

"The acquisition of Hampton Dean supports our growth plans, particularly in terms of enhancing our wealth planning proposition to meet the current and future needs of our clients," said Ian Sackfield, CEO of Brown Shipley. "The two businesses have natural synergies and a history of close collaboration. I am confident the new team will make an important contribution to Brown Shipley and our shared success."

Steve Collyer, Managing Director of Hampton Dean, added: "We are excited to be joining the KBL *epb* group and, in particular, Brown Shipley, a business with clear growth plans and a compelling vision for the future."

The terms of the transaction, which has been approved by the relevant regulatory authorities, were not disclosed.

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About KBL European Private Bankers:

KBL European Private Bankers (KBL *epb*), founded in 1949, is headquartered in Luxembourg with a pan-European presence in 50 cities. With over 2,200 staff and €45 billion in assets under management and €44 billion in assets under custody (as of December 31, 2014), KBL *epb* is widely recognized as a private banking leader, providing clients with proximity, agility and personalized service.

The group extends a range of additional investment solutions through its Asset Servicing (including Fund Administration and Global Custody), Global Markets, Asset Management and Life Insurance business lines.

With the full support of its shareholder, Precision Capital, a Luxembourg-based bank holding company, KBL *epb* is consolidating its presence across Europe.

For further information, please visit: www.kbl.lu

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About Brown Shipley:

Brown Shipley, a member of KBL European Private Bankers, is a private bank with client offices in London, Manchester, Birmingham, Leeds and Edinburgh. In 2010, Brown Shipley celebrated its bicentenary.

It provides core wealth management services for high net worth clients, comprising investment and fund management, self-administered pension schemes, estate planning and banking services.

Brown Shipley is a trading name of Brown Shipley & Co Limited, which is authorized by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registered in England & Wales No. 398426.

For further information, please visit: www.brownshipley.com

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About Hampton Dean:

Hampton Dean is a full-service chartered independent firm of financial planners, with clients throughout the UK. It is responsible for client investments of approximately €660 million for a diverse range of clients, from retirees to professionals, doctors and business owners.

Started over a decade ago, Hampton Dean has expanded through organic growth and acquisitions, acquiring seven businesses in the last 10 years. It has also grown through its specialist medical team, which advises consultants, doctors and GPs and is the preferred IFA partner of Doctors.net.

For further information, please visit: www.hamptondean.co.uk